

Questions and Answers

RFP#8296Sodium Bisulfite 25% and/or 40%

Question #1

Can you provide a rail address / track number as recognized by the railroad? Which railroad services you?

Answer #1

SRWTP, Industry Track No's 152 and 153, at or near Laguna Creek, Sacramento County, CA,
(Circ7: PX825, Yard 12, Mile Post: 129.5, Sacramento Subdivision)

Question #2

We highly suggest that you standardize your bid review and billing to only report dry lbs. and not gallons. In correlation with this we ask that you continue to require a COA stating the concentration with each delivery. This becomes important because the variation of concentration highly impacts the cost and effectiveness of the sodium bisulfite. For example a 42% solution is 10.5% more concentrated and effective than a 38%. Similar correlations exist with 25% which commonly can have a 5-10% variation also. Because that it is in the best interest of both suppliers and SRCSD to only accept and compare bids that are on a 100% dry basis.

Answer #2

The evaluation will be based on dry pounds. The additional information will be used to evaluate the type of product we will be receiving from each manufacturer. We require that each manufacturer provide a value for each unit.

Question #3

It is highly suggested the SRCSD considers discontinuing the practice of diluting 40% to 25% upon receipt. 40% is the common concentration used and stored in other parts of the country. As supply lines have become less stable it is in SRCBD's best interest to store as much effective product at as possible at all times. For comparative purposes 100,000 gallons of 25% weigh 10 lbs. per gallon will contain 250,000 dry lbs. of active ingredients. 100,000 gallons of 40% weighing 11.3 lbs. per gallon will have 452,000 dry lbs. of dry ingredient. So the switch without any cost to SRCBD will increase inventory by 80.8% which is effective to all parties.

Answer #3

Regional Sans Safety and Operations group like the current practice to dilute the chemical when received. They have concluded that a solution spill of 25% bisulfite poses less risk of exposure to operations staff and is easier to clean up than a 40% solution spill.

Question #4

If pricing can't be held firm for three years but needs to be adjusted annually or biannually how will the proposals be accepted and evaluated?

Answer #4

For this contract, we suggest that each supplier provide a value that they can live with for the duration of the contract. Regional San has not had issues in the past with this practice and would like to avoid having to negotiate prices with each supplier it currently does business with on an annual basis.

Question #5

I have a question about the Contractor's License Certification in the bid packet.

The Contractor's License is for the construction industry, not for delivering chemicals. Why is this in the bid packet? I understand that you use Contractor through out the bid, but this lics. does not apply to the delivery of chemicals.

The **Contractors State License Board(CSLB)** protects California consumers by licensing and regulating the state's construction industry.

Answer #5

Please see Addendum #1 attached to this email.